customer snapshot

CommVault Powers Backup & Recovery for Tata BP Solar

What they bought

CommVault Simpana 7
Backup & Recovery Module

Competitive Replacement

Symantec Backup Exec 11d

Customer background

Established in 1989, Tata BP Solar is a Joint Venture between Tata Power Company, a pioneer in the power sector and BP Solar, one of the largest utilities companies in the world. Over the years, Tata BP Solar has built on this rich lineage to become one of the largest utilities companies in Asia. Tata BP Solar uses state-of-the-art technology to offer high quality, innovative solar solutions that cater to the needs of individual customers, large institutions as well as entire communities.

Customer Pain Points

TATA BP Solar had previously been using Veritas for their backups. However as the size of their business and critical databases requiring backups increased, they found that Veritas was unable to scale to cope. TATA BP quickly realised that this had escalated into a high risk situation when they were unable to backup their data adequately with Veritas, whom they were with for over 7 years. Backups routinely came to a halt, jobs were easily disconnected, regular manual intervention was needed and situations arose where they were unable to resume backups from the point that it had stopped. Each time there was a problem, they would have to go through a time consuming and expensive exercise to identify and fix the problem.

It was time for a change and TATA BP Solar and their IT partner, Towers Infotech, embarked on a project to identify a new backup supplier. Together, they were impressed by the offering CommVault had to make. TATA BP Solar especially felt that there was a need for a centralised managed console, and a switch to CommVault was imminent.

Why TATA BP SOLAR Chose CommVault

Towers Infotech together with CommVault engineers conducted a detailed Proof of Concept (POC) which demonstrated the product's functionality, better scheduling and monitoring of jobs, better manageability, reliability and greater efficiency. A skilled CommVault engineer was based on site for a couple of days to introduce the product. CommVault's single management console was also a strong USP that convinced TATA BP to go ahead with CommVault.

customer snapshot

Why TATA BP Solar Chose CommVault (Cont'd)

This unique feature meant that TATA BP was able to manage various backup devices through a single point. During the POC, CommVault also demonstrated how backups could be continued from the place it stopped, without restarting the backup job manually or re-doing the entire job from the start. As TATA BP had a lot of problems with failed backups in the past, this was a deciding factor in favour of CommVault.

The CommVault solution impressed with its simplicity and manageability while still being able to provide full protection to all the database and application data in TATA BP's heterogenous environment quickly and easily, including the ability to backup Exchange and restore single mailboxes. The team at TATA BP was able to get to grips with the user friendly management interface quickly and run detailed reports that could be easily customized. Troubleshooting, where required, no longer took days and the entire team felt comfortable using the system.

What it did for them

Faster & More Stable Backups
Since the implementation of CommVault, the team has finally been able to relax with CommVault's Backup & Recovery running smoothly and managing to backup databases without a hitch. Backups that used to take 48 hours could now be done in less than 29 hours. TATA BP Solar employees enjoy greater productivity as backups no longer slow down or halt their PCs, disrupting their work day. 'CommVault has provided our backups with much needed stability and removed the headaches we were previously experiencing", said Mr Vijaya Bhaskar, Senior Manager - IT, TATA BP Solar.

Ease of Management
Compared to the previous solution, CommVault was able to offer a variety of features that were unavailable with Veritas Backup Exec. Moreover, CommVault's unique management console meant that data and processes could be managed from a centralised perspective easily and quickly. Despite all the new functionality available, TATA BP found that they got to grips with managing the new system without any problems.

Improved Productivity
When TATA BP was using Veritas for their backups, they needed a dedicated resource just to manage and monitor backups. As CommVault has a simple management interface, there is no longer a need for a dedicated resource on the backups thereby freeing up valuable resource and saving manpower costs.

What they bought

CommVault Simpana 7
Backup & Recovery Module

Customer Quote

'CommVault is definitely a good buy. We've been able to manage our data far more effectively and efficiently than we were previously able to, with far less manual intervention. This has been helped in a large part by CommVault's user-friendly management console. We have already recommended CommVault to other companies who were looking for new backup solutions.'
Mr Vijaya Bhaskar, Senior Manager - IT, TATA BP Solar